

# KEEPITSAFE PARTNER PROGRAM

Critical solution. Generous commissions. Real support.

As an authorized reseller of KeepItSafe's industry-leading online backup and recovery solutions, you'll enjoy a true partnership — with KeepItSafe's dedicated Partner Program experts always here to provide you the tools, training and support to maximize your selling efforts.

## All partner packages include:

- ✓ Fully managed and monitored service
- ✓ Flexible pricing models
- ✓ Technical expertise (sales and support)
- ✓ Lead referral program
- ✓ Dedicated account manager
- ✓ Marketing personnel
- ✓ Locally-based IT staff
- ✓ And much more

KeepItSafe offers programs at two participation levels – our Wholesale and Referral partner programs.

Whichever program you choose, you can be sure it comes with our commitment to help you secure new business and drive more revenue.

## Wholesale Partner Program

Increase your product offerings with online backup to create new opportunities.

- ✓ Ideal for managed-service providers, solution providers and VARs
- ✓ You maintain the customer relationship
- ✓ Sales support
- ✓ Lead referrals



## Referral Partner Program

Recommending KeepItSafe is both easy and lucrative. Simply send leads our way and earn commission when they become customers.

- ✓ Ideal for consultants, system integrators.... anyone
- ✓ KeepItSafe bears costs of selling and servicing
- ✓ No fee or minimum commitment required

